



KEITH D. PONIERS

*Manager, Provider Reimbursement Analytics*

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As Manager of the Provider Reimbursement Analytics Department, Keith offers our clients expertise in a variety of reimbursement areas. He has extensive knowledge of the Blue Cross payment methodology, assisting clients with contract negotiations, rate rebasing, and charge audits. In the five years that Keith has been at The Rybar Group, he has developed an in-depth knowledge of Medicare and Medicaid cost reporting and understands how these cost reports have a far reaching impact on an organization. He works with providers nationwide on reimbursement and regulatory related issues.

Keith's accomplishments include:

- Optimizing Blue Cross Full-Cost Models resulting in increased payment levels
- Reviewing third-party audits, preventing millions of dollars in potential take-backs
- Analyzing third-party contact proposals to ensure expected payment is achieved
- Preparation and enhancement of Medicare & Medicaid cost reports
- Department feasibility studies and financial analysis
- Filing governmental and third-party appeals and special payment requests

In total, Keith has over twenty years of reimbursement, financial and accounting experience. During this time, he has developed an expertise in all facets of accounting, including corporate budgeting, negotiations with financial institutions, accounts receivable and account payable functions. Keith's prior experience includes oversight of all financial aspects of a rapidly growing manufacturing corporation; responsibility for financial control and reporting, financial analysis, forecasting, cash flow, and annual and long-range planning. He prepared and analyzed monthly journal entries, financial statements, and financial ratios, and performed assessment on capital expenditures.

Keith received his Bachelor of Science degree in Business Administration from Indiana University, majoring in Accounting. He is a member of the Eastern Michigan Chapter of the Healthcare Financial Management Association.

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