



GREG L. MURRAY, MBA
Reimbursement Consultant

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Greg has over twenty-five (25) years of experience as a healthcare financial management professional, working in several large Michigan hospitals. He offers our clients innovative problem solving capabilities and the ability to link business strategies to successful outcomes.

Greg's competencies include Third-Party Reimbursement, Corporate Compliance, Strategic Planning, Financial Analysis, Budgeting, and Decision Support. Since joining The Rybar Group in 2010, Greg has provided his expertise in the areas of Audit Validation, Balance Sheet Third Party Reviews, Contractual Modeling and Practice Valuations. In addition, Greg is focusing on the Medicaid area, reviewing Medicare and Medicaid Disproportionate Share Hospital (DSH) issues, Medicaid DSH Audits and Uncompensated Care, Medicaid Reimbursement Appeals, and assisting entities with high concentration of Medicare and Medicaid utilization including, Federally Qualified Health Centers, Rural Health Centers, Long-Term Acute Hospitals and Skilled Nursing Facilities.

Greg has served as the Director of Financial Planning for a large multi-hospital healthcare system with responsibilities for reimbursement, operating & capital budgeting, and financial analysis. As a Financial Consultant for a joint venture Radiation Oncology Center, his involvement included start-up, obtaining bond financing, and managing financial operations. In addition, he has served as a financial consultant for a successful low income county health plan, developing financial systems and, acting as the Chief Financial Officer.

Over the years, Greg has managed and directed the financial operations for both the Home Health & Hospice and Durable Medical Equipment companies within a large healthcare system with responsibilities for revenue cycle, cost reports, contractual allowances, budgeting, analysis and compliance. He developed, implemented and directed a system-wide corporate compliance program for a large healthcare system, including multiple joint ventures. This included developing and implementing compliance policies, HIPAA privacy regulations and EMTALA, reviewing physician contracts for compliance, administering healthcare system educational program and preparing annual compliance reports for the Board and Corporate Office. Greg was involved in the merger and closing of four hospitals, the opening of a new medical center, and the formation of a new healthcare system.

Greg is currently a member of the Health Financial Management Association (HFMA) and the Health Care Compliance Association. He is a former recipient of the Follmer & Reeves Award from HFMA.
